



HIGHLIGHTS

CAROLINA MILLS, INC AND WHOLLY - OWNED SUBSIDIARIES

	1994	1993
Earnings Per Share	\$ 1.24	\$ 1.61
Sales	190,282,000	200,452,577
Net Income	4,855,000	6,328,453
Stockholders' Equity	84,217,533	84,153,848
Number of Employees	2,220	2,427

Customer Committed

At Carolina Mills, we've always worked with some of the best-known, most respected retailers and manufacturers in the business. So, as we set out to fashion our own success more than 65 years ago, we recognized that there was more at stake than just our good name. For our customers to deliver on their promises to consumers, we must, too.

That is why we have committed ourselves to providing outstanding quality and reliable, accommodating customer service. In each division, we have equipped a dedicated, trained and experienced staff with advanced computer, fax and voice mail technologies, enabling them to monitor ordering, customer inquiries, job quality and delivery with ease. Add to that a complete, private trucking fleet, and you have service and quality control that go the distance.

Now, whether it is raw materials to be incorporated into another company's wares or the finished product supplied directly by CM Furniture, our customers are also buying the reassurance that we will always help them deliver the very best.

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MESSAGE FROM THE PRESIDENT

It was a year of continued progress for Carolina Mills despite the fact that results did not meet our expectations. The economy, while generally good in 1994, had several weak spots one of which was textiles. This had a significant effect on our operations.

In 1994, sales decreased five percent from the prior year to \$190.3 million. Earnings per common share decreased 23 percent to \$1.24 while net earnings decreased \$4.9 million.

These results were very unsatisfactory but we do believe changes were made and new markets uncovered that will produce more normal results in the future. We continue to focus on delivering superior service, technology, and performance to our customers as well as understanding their businesses and working with them to solve mutual problems. These relationships allow us to anticipate the future with enthusiasm.

Thank you for your support and we look forward to 1995.

Yours very truly,

E.P. Schrum President

Glove Manufacturers Put Their Hands Together For Outstanding Service

The Weaving Division

The applause from glove manufacturers and other flannel and upholstery clients of the Weaving Division has been positively inspiring this year.

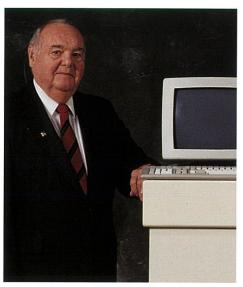
Of all the things we are doing right, one unique service is our policy of analyzing gloves sent to us by our flannel customers. By helping them evaluate the construction, weight and fiber of a particular product

(often an import), we can make materials and product construction decisions that much easier. Often, we can recommend comparable or superior fabrics available through Carolina Mills at an equally attractive price.

On a daily basis, prompt, courteous service and accurate account information are ensured through the use of personal computers by all office personnel. When a customer calls, staff can easily handle orders, schedule production and quote prices without delay. In our upholstery plant, computers help us monitor costs and maximize efficiency. Computers are also used to track daily-updated inventory, shipments-progress status, freight carriers and delivery dates. Bar coding further automates this process in the flannel plant.

Two staff members in our corporate office work exclusively for Plant No. 3 (Flannel) and three others for Plant No. 14 (Upholstery). This dedicated staff set-up allows us to offer more personalized service to every customer.

On a daily basis, prompt, courteous service and accurate account information are ensured through the use of personal computers by all office personnel.



Thomas P. Pruitt, Jr. Vice President Weaving Division



Polishing Customer Relationships With A Dedicated Team Approach

Finishing Division

Managing the ins and outs of a customer's account is not a job for just anyone. Only those with a strong working knowledge of the customer's unique products and manufacturing processes can offer our customers the service they deserve.

That is why we have divided the Customer Service/ Quality Control facet of the Finishing Division into six

Customer service teams are responsible for only a limited number of clients, allowing them more time to concentrate on the individual needs of each

customer.

teams of two members. Each team is responsible for only a limited number of clients, allowing them more time to concentrate on the individual needs of each of their customers. From the time a fabric is received, through processing, testing, completion and shipping, the team monitors every step to ensure the customer's ultimate satisfaction.

Drawn from our office and management staff, aspiring service representatives participate in months of training with an experienced customer service professional before receiving clients of their own. Not only are these individuals capable, they are accessible. Every service representative has an individual phone number which allows callers direct, immediate access to their team.

Automated ordering procedures also contribute to the quality of our customer service. Bar code readings monitored throughout the manufacturing process enable plant management, customer service and quality assurance personnel to locate information with a few quick keystrokes.

Some customers have electronic links with our DataPoint system that allow them to transmit lot number, roll numbers, weights of rolls, and finishing instructions directly into our system. Later, we can send finished data back through this net-

work to verify daily sew-in, projected completion dates and shipping summaries.



Nailing Customer Service With Automated Order Tracking

Furniture Division



Electronic tracking makes it possible to provide customers with upto-the-minute information on the availability of products and the status of their orders.

Nowhere is the importance of efficient customer service more apparent than in our CM Furniture Division. All

CM products are sold directly to retail stores. Often, products have already been purchased by the consumer before the dealer ever places an order. That means we have two, equally important customers counting on us to perform.

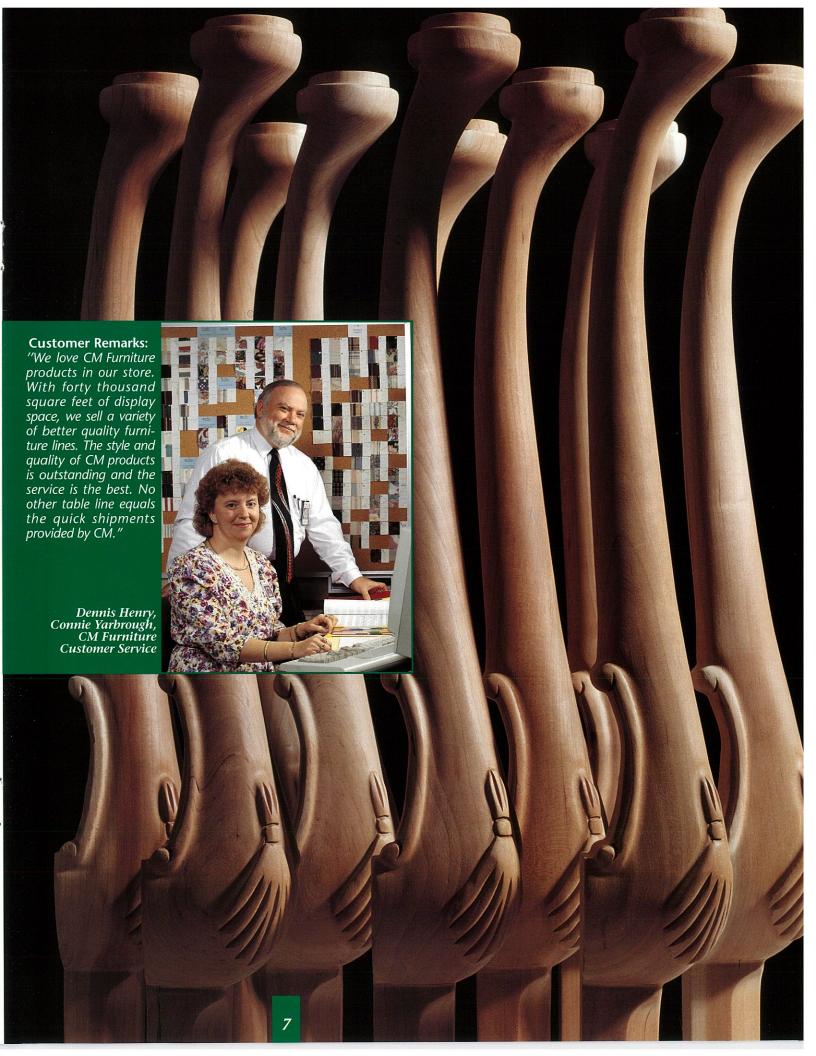
From receipt until shipment, every CM Furniture order receives careful personal attention. On-line, electronic data systems between our plant and customer service representatives in the Maiden office simplify that task, providing accurate and timely information on demand for every order and account.

Electronic tracking makes it possible to provide customers with up-to-the-minute information on the availability of products and the status of their orders. In the finished goods warehouse and shipping department, bar coding supplies extensive detail on all items in production and those on their way out the door.

Rapid turn-around on orders requires careful planning of production schedules, as well, so that we can maintain sufficient inventory to fill our customers' needs. Personal contact with key customers and careful analysis of sales activities also help accomplish this task.

Of course, attentive customer service doesn't end with delivery. Sales aids that can help retailers move CM product are happily supplied to customers upon request. We also quickly follow through on requests for servicing of our products after shipment.

Whether it's our advanced technology or our personal touch, CM Furniture has earned the confidence of the industry's most demanding, discerning customers.



Unraveling The Secrets Of Effective Communication

Sales Yarn Division

By standardizing procedures and account documentation, customer service representatives within the Sales Yarn Division are paving the way for more effective, more accountable communications between the customer and Carolina Mills.

Four personal service representatives attend to

The ability to anticipate and skillfully address a customer's needs and concerns does not just come naturally. Each of our customer service personnel participate in professional seminars and telephone skills workshops to build upon their strengths.

the routine administrative needs, inquiries and requests of their assigned customers, accessing their accounts easily and immediately by computer. Each request is then numbered to assist personal account managers in following up on every procedure. Our customers can be doubly confident that their needs will be met.

Of course, the ability to anticipate and skillfully

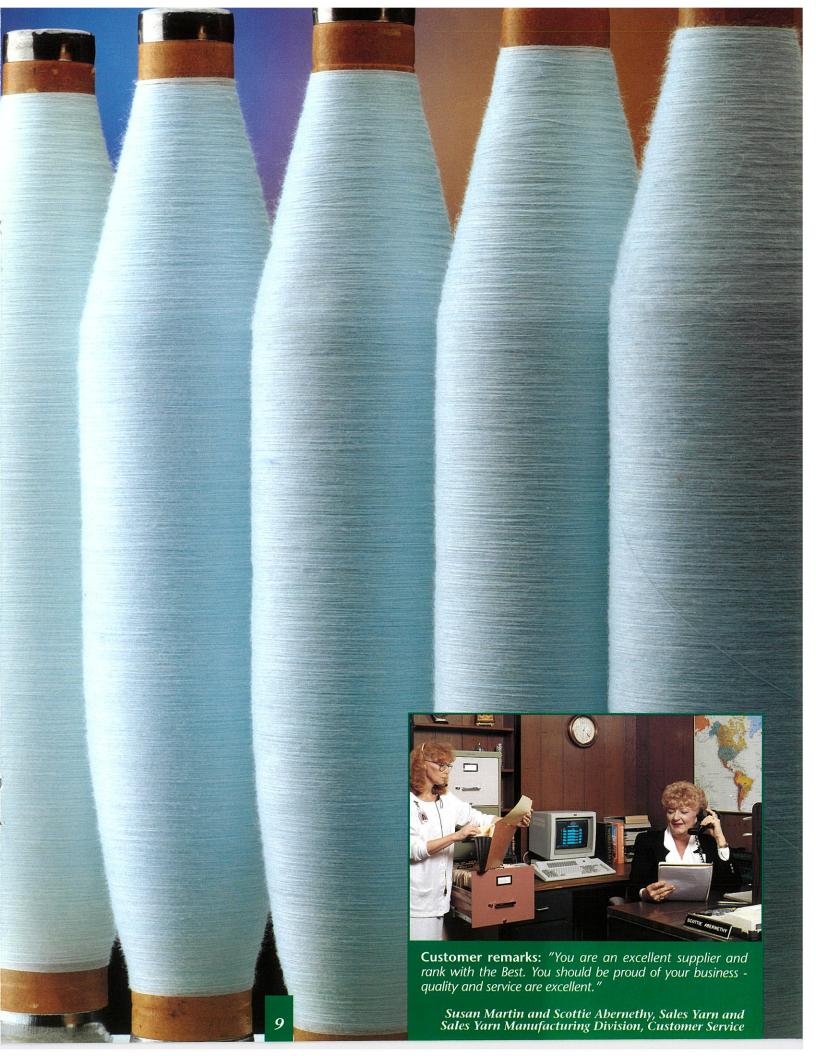
of course, the ability to anticipate and skillfully address a customer's needs and concerns doesn't just come naturally. Each of our customer service personnel participate in professional seminars and telephone skills workshops to build upon their strengths.

The more information our people have, the better they can do their jobs. That's why the Sales Yarn Division prepares updated, weekly reports on shipments, product inventory by plant, average weekly shipments, samples mailed and special announcements. Monthly sales and customer service magazines also provide information and new ideas.

For the customer's convenience, personal service representatives have a direct phone number with three separate lines. After hours, during lunch or on weekends, they can conduct urgent business they need by leaving a message on their service representative's personal voice mail.



George A. Moretz Vice President Sales Yarn Division



Enhanced Quality And Speed Tied To Capital Improvements In '94

Sales Yarn Manufacturing

In Sales Yarn Manufacturing, our commitment to continuous service and quality enhancement led to the completion of several important capital projects during 1994.

As an added convenience, all plants now provide computer-generated bar code labels that enable customers to receive and process our products with the highest degree of accuracy and the least amount of effort.

Plant No. 2 was completely revamped with the installation of new Rieter RSB 851 Draw Frames and Savio FRS Open-end Spinning Machines. This significantly increased the flexibility of the plant by allowing more than one product to be produced on a machine simultaneously. These machines can deliver either cones or various tubes depending on the customers' needs.

Plant No. 8 completed the installation of several

Plant No. 8 completed the installation of several new Rieter RSB 851 Draw Frames and Schlafhorst SE-9 ACO-288 Open-end Spinning Machines. The fastest and longest spinning machines in the world, these new additions will provide our fine count, open-end yarn customers with premium quality and cost-effective production speeds.

To serve the growing demand for high quality, piled yarns, Plant No. 22 added more doubling and twisting capacity. The new SSM Doubler and Volkman Twisters allow us to offer fine quality and reliable performance in critical applications. These yarns are made without the addition of oils that can create environmental concerns and increased processing costs for our customers.

As an added convenience, all plants now provide computer-generated bar code labels that enable customers to receive and process our products with the highest degree of accuracy and the least amount of effort. And we're continuing to emphasize customer recycling, with all plants now offering returnable, reusable and recyclable packaging materials. Future efforts will minimize the use of cardboard as well as comply with landfill restrictions that our customers face.



Stephen G. Dobbins, Jr. Vice President Yarn Manufacturing Division

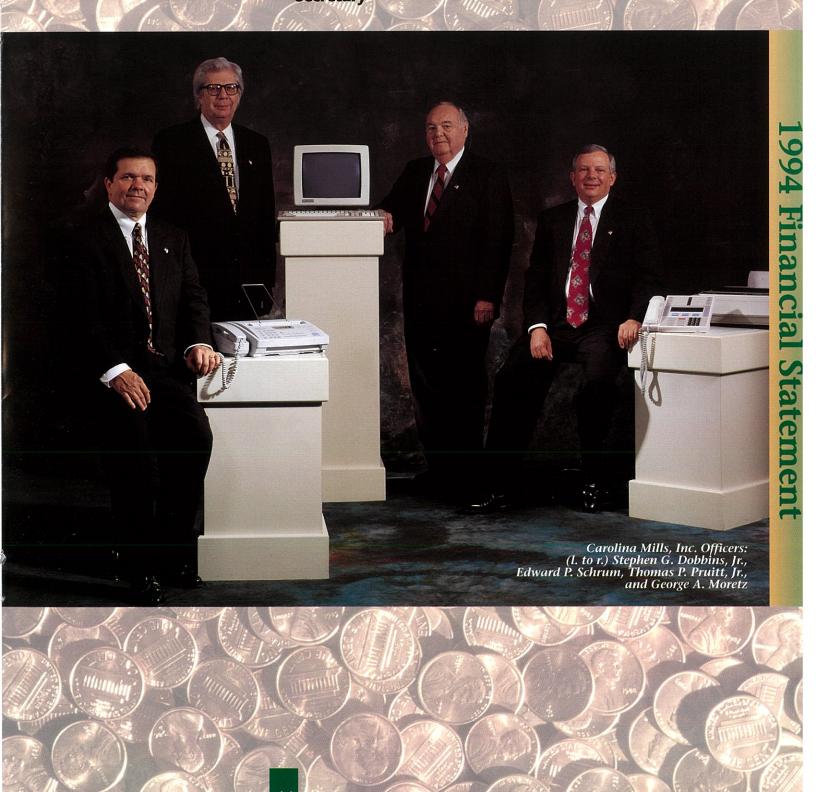
OFFICERS

EDWARD P. SCHRUM Chief Executive Officer, President, Treasurer

Vice President,
Weaving Division
Assistant Treasurer
STEPHEN G. DOBBINS, JR.
Vice President, Yarn
Manufacturing Division
Secretary

THOMAS P. PRUITT, JR.

Vice President,
Sales Yarn Division
Assistant Secretary
KENNETH C. ISAAC
Vice President,
Knit Finishing Division
Retired, December 1993



CAROLINA MILLS, INC. AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS

October 1, 1994 and October 2, 1993



		October 1 1994	October 2 1993
ASSETS		1224	1773
CURRENT ASSETS			
	Cash Investments Accounts receivable trade less allowance for doubtful accounts of \$639,500 for 1994	\$ 805 291 5 227 586	\$ 1 091 075 5 244 141
	and \$619,500 for 1993 Income tax refund receivable Notes receivable	28 832 101 56 209	27 119 868
	Inventories	22 124 637	12 000 21 935 768
	Deferred income taxes Prepaid expenses	822 000 <u>315 799</u>	624 000 <u>886 907</u>
	TOTAL CURRENT ASSETS	\$ 58 183 623	\$ 56 913 759
PROPERTY AND EQUIPMENT			
	Land	1 066 493	1 066 493
	Buildings	28 814 848	28 566 800
	Machinery and equipment	107 819 783	101 600 798
	Transportation equipment	12 000 141	12 063 699
	Construction in progress	3 413	
	Investment property	246 079	<u>250 563</u>
		149 950 757	143 548 353
	Less accumulated depreciation	93 647 331	88 851 120
		56 303 426	_ 54 697 233
OTHER ASSETS			
	Cash value of life insurance, net of policy loans of \$15,813,241 for 1994 and		
	\$11,464,475 for 1993 Notes receivable	1 321 028	3 412 165
	less current portion		8 016
	Travel and employee advances	6 500	10 093
	Deposits on equipment	140 429	1 263 775
		1 467 957	4 694 049
		<u>\$115 955 006</u>	\$116 305 041

LIABILITIES AND STOCKE	HOLDERS' EQUITY	October 1 <u>1994</u>	October 2 <u>1993</u>
CURRENT LIABILITIES	Notes Payable Current maturities of long term debt Accounts payable Accrued expenses Income taxes payable	\$ 3 622 725 g 166 991 9 281 876 5 336 706 405 449	\$ 2 824 054 11 132 605 5 500 854 8 898
	TOTAL CURRENT LIABILIT	IES <u>18 813 747</u>	<u>19 466 411</u>
DEFERRED COMPENSATION ANI	O OTHER	7 206 512	6 598 039
DEFERRED INCOME TAXES		5 091 000	5 251 790
LONG TERM DEBT		626 214	834 953
	TOTAL LIABILITIES	31 737 473	32 151 193
STOCKHOLDERS' EQUITY	Common stock—\$1 par Authorized 15,000,000 Issued and outstanding 1994–3,885,825 sha 1993–3,927,452 sha Additional paid-in capital Retained earnings) shares, g: ares; ares 3 885 825	3 927 452 2 643 039 77 583 357 84 153 848
		<u>\$115 955 006</u>	<u>\$116 305 041</u>



	1994	1993	1992	1991
Net Sales	\$190,281,730	200,452,577	203,725,749	178,782,185
Net Earnings Before Income Tax Income Tax	\$ 6,635,600 \$ 1,780,348	9,753,453 3,425,000	15,739,455 6,139,000	12,214,101 4,659,000
Net Earnings	\$ 4,855,252	6,328,453	9,600,455	7,555,101
Dividends Paid Earnings Retained in Business	\$ 3,907,940 \$ 78,530,669	3,929,670 77,583,357	3,954,037 75,184,574	3,881,639 69,538,156
Working Capital	\$ 39,369,876	37,447,348	39,665,430	40,282,547
Plant and Equipment Less Depreciation	\$ 56,303,426	54,697,233	47,599,345	47,911,963
Stockholder's Equity	\$ 84,217,533	84,153,848	82,083,506	75,945,152
Shares of Stock Outstanding Book Value Per Share	\$ 3,885,825 \$ 21.67	3,927,452 21.43	3,943,722 20.81	3,866,352 19.64
Per Share of Stock				
Net Earnings Dividends-Cash Cash Flow	\$ 1.24 \$ 1.00 \$ 3.32	1.61 1.00 3.60	2.47 1.00 4.48	1.95 1.00 4.02

NET EA	RNINGS DE DOLLARS	WORK	ING CAPITAL	STOC	KHOLDERS' EQU	YTIU
85 86 87 88 89 16 14 12 10 8 6 4 0 0 0 0 0 0 0 0 0 0 0 0	90 91 92 93 94	85 86 87 88 40 35 30 25 20 15 10 10 10 10 10 10 10 10 10 10 10 10 10	89 90 91 92 93	94 85 86 8 90 80 80 80 80 80 80 80 80 80 80 80 80 80	MILLIONS OF DOLLARS 17 88 89 90 91 92	93 94
1990	1989	1988	1987	1986	1985	
200,548,871	207,997,333	200,621,500	204,205,292	187,884,211	158,120,387	
9,985,417 3,753,564	10,941,564 4,286,130	22,891,296 9,103,014	16,653,408 7,719,422	14,092,129 6,318,822	6,947,797 2,622,447	
6,231,853	6,655,434	13,788,282	8,993,986	7,773,307	4,325,350	
3,968,205 65,864,694	3,985,960 63,601,046	3,941,221 60,931,572	3,244,125 51,084,511	2,383,694 45,394,650	2,071,535 40,005,037	
36,651,362	30,723,969	32,114,939	31,064,819	28,156,515	23,565,436	
44,221,668	47,525,870	44,296,673	39,884,391	38,500,889	37,503,718	
73,882,852	72,217,192	69,786,318	59,291,257	54,041,111	48,437,934	
3,949,884 18.71	3,980,257 18.14	3,992,762 17.48	3,948,062 15.02	3,988,469 13.55	3,396,859 12.30	
1.57 1.00 3.50	1.67 1.00 3.51	3.49 1.00 5.19	2.26 .82 3.89	1.96 .60 3.42	1.09 .52 2.46	

Distribution of Income

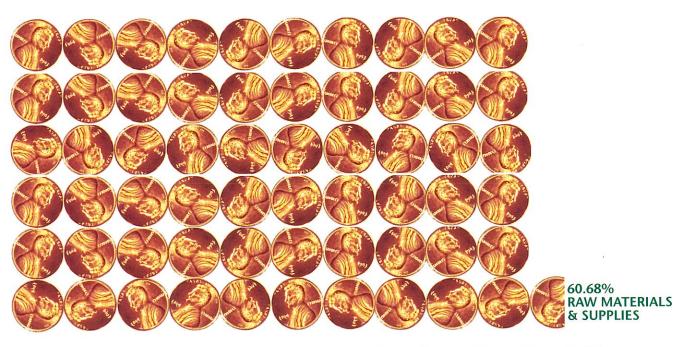
Carolina Mills, Inc and Wholly Owned Subsidiaries

Lai Olli la Ivillis, ille alla vviloliy	OWITCH JUDGE	alalics
 Wages and Salaries 	\$ 45,820,149	23.90%
 Fringe Benefits 	13,307,391	6.94
 Raw Materials and Supplies 	116,334,860	60.68
 Depreciation of Plant 		
and Equipment	8,143,779	4.25
 Taxes and Donations 	3,246,229	1.69
 Reinvested in 		
Growth of Company	947,312	.50
 Dividends to Stockholders 	3,907,940	2.04
otal Income	\$191,707,660	100.00%

Total Income Year ended October 1, 1994











4.25% DEPRECIATION OF PLANT & EQUIPMENT





DIRECTORS

Thomas P. Pruitt, Jr.•

Vice President Carolina Mills, Inc. Elected to the Board 11/02/55

Edward P. Schrum•

President Carolina Mills, Inc. Elected to the Board 11/09/58

Hurshell H. Keener•

Investor
Elected to the Board 11/16/66

Claude S. Abernethy, Jr. •

Vice President Interstate Securities Corporation Elected to the Board 05/24/72

Julius W. Abernethy, III.

Vice President Carolina Glove Company Elected to the Board 11/23/76

D. Mark Boyd, III

President
Times Oil Corporation
Elected to the Board 11/23/76

George A. Moretz

Vice President Carolina Mills, Inc. Elected to the Board 11/23/76

Robert A. Ragan

Investments
Elected to the Board 11/27/77

Franklin E. Rader

Investor Elected to the Board 11/16/90

Christine S. Abernethy

Elected to the Board 11/20/92

Stephen G. Dobbins, Jr.

Vice President Carolina Mills, Inc. Elected to the Board 11/18/93

J.L.Thompson, Jr.

Director Emeritus
Elected to the Board 11/12/59

Executive Committee

CORPORATE HEADQUARTERS

P.O. Box 157 618 Carolina Avenue Telephone (704) 428-9911 FAX (704) 428-2335



YARN DIVISION

PLANT No. 1/Maiden, NC (J.W. ABERNETHY)

Spun polyester blend yarns,
Gary Hefner, Plant Manager

PLANT No. 2/Newton, NC Coarse open-end spun yarns, J.V.Randall, Plant Manager

PLANT No. 5/Lincolnton, NC Spun polyester yarns, Bill Canipe, Plant Manager

PLANT No. 6/Lincolnton, NC Spun polyester blend yarns, Bill Canipe, Plant Manager

PLANT No. 8/Maiden, NC Open-end spun yarns, Allen Hooper, Plant Manager

PLANT No.12/Statesville, NC Fine count spun polyester yarns, Bob Cook, Plant Manager

PLANT No. 21/Ranlo, NC Spun polyester yarns, Khal Shreitah, Plant Manager

PLANT No. 22/Ranlo, NC Spun polyester yarns, Khal Shreitah, Plant Manager

PLANT No. 24/Ranlo, NC *Carpet yarns,*Bob Harrison, Plant Manager

FINISHING DIVISION

PLANT No. 4N/Newton, NC Commission finishing tubular knit goods, Robert Bristow, Plant Manager

PLANT No. 4C/Conover, NC Commission finishing tubular knit goods, Robert Bristow, Plant Manager

PLANT No. 9/Valdese, NC Commission finishing of tubular knit goods, Robert Bristow, Plant Manager

WEAVING DIVISION

PLANT No. 3/Newton, NC Woven canton flannel, Kermit Goodson, Plant Manager

PLANT No. 14/Hickory, NC Woven upholstery fabrics, Gary Bowers, Plant Manager

SUBSIDIARIES

CAROLINA MAIDEN CORPORATION
Maiden, NC and New York Wholly
Owned Subsidiary
Yarns sales agency

CM FURNITURE, INC.
Maiden, NC
Wholly Owned Subsidiary
Exposed wood and fully upholstered furniture, selected case goods

